

\$40 Billion in Project Opportunities

Is Your Business Ready to Participate?

Northern Queensland is experiencing an industrial transformation of historic scale. The region's project pipeline — spanning energy transmission, critical minerals, defence, marine infrastructure, and advanced manufacturing — represents one of the largest concentrations of capital investment in regional Australia. **Local civil contractors, earthmovers, fabricators, and logistics businesses are being called on right now.**

Project	Value	Category	Local Opportunity
CopperString 2032	\$13.9B	Energy Transmission	Civil earthworks, access roads, plant hire
Northern Quartz Campus (LEIP)	\$7.85B	Advanced Manufacturing	Site prep, civil works, logistics
Port of Townsville East Port	\$1.6B	Marine Infrastructure	Civil, heavy haulage, earthworks
Graphinex Anode Manufacturing	\$1.2B	Battery Materials	Fabrication, civil, mechanical
Army Aviation Program	\$700M	Defence Infrastructure	Civil, security-compliant works
Project Ulysses (Jet Zero)	\$600M	Sustainable Aviation Fuel	Civil, logistics, environmental
Townsville University Hospital	\$530M	Health Infrastructure	Civil, mechanical, site services
Project Clean Wafers (LEIP)	\$500M	Solar Manufacturing	Civil construction, logistics

What Tier 1 Project Owners Require from Local Suppliers

1. WH&S Management System	Live, auditable — not just a policy folder
2. Financial Management System	Real-time cash-flow tracking and project forecasting
3. Insurance	Min. \$20M public liability, plus professional indemnity and cyber coverage
4. Capability Documentation	Evidence-based project history — not generic marketing statements
5. Capacity Evidence	Documented proof your team, plant, and finances can absorb the work

The businesses that are set up today will secure the contracts tomorrow.

Consultancy Done Differently helps regional civil, earthmoving, and engineering businesses build the systems, documentation, and compliance credentials required to participate in Tier 1 supply chains — without disrupting your current operations.

Who We Help

Civil contractors, earthmovers, heavy fabricators, transport and logistics operators, and environmental services businesses in Northern Queensland.

What We Build

WH&S; systems, financial management frameworks, capability statements, capacity documentation, and ISO-ready governance structures.

How It Works

We start with a 10-minute Supply Chain Maturity diagnostic. You get a score, a gap analysis, and a clear pathway — not a generic consulting pitch.

No obligation. No pitch. Just a clear picture of where you stand.

Dan,

Townsville Earthmoving has been part of this region's foundation for 48 years. The skills are there, the equipment is there, and the track record is there. What the big project contractors are now asking for — and what most regional businesses don't yet have — is the documentation to prove it.

With CopperString, the Port expansion, and the Lansdown Eco-Industrial Precinct all moving, the window to get positioned as an approved local supplier is open right now. The businesses that are ready in the next 12 months will be the ones that benefit most.

A 30-minute Discovery Call will give you a clear, honest picture of where TEM sits against Tier 1 requirements — and what it would take to close the gap. That's it. No sales pressure, no jargon.

In 30 minutes we will cover:

Where TEM currently sits	against the 5 criteria Tier 1 contractors use to assess suppliers
Which specific projects	in the \$40B pipeline are most relevant to TEM's capabilities right now
What the gap looks like	between your current setup and what is needed to be an approved supplier
A clear next step	that fits your timeline and doesn't disrupt your current operations

Book Your Discovery Call

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Or complete the Supply Chain Maturity Index online first: consultancydd.com

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